

RESOLUTION NO. 2024-70

**RESOLUTION OF THE BORDENTOWN SEWERAGE
AUTHORITY, IN THE COUNTY OF BURLINGTON, NEW
JERSEY AWARDING SIXTY MONTH COPIER LEASE FOR
(1) KYOCERA MODEL TA-3554ci**

WHEREAS, the Authority's lease for Canon model C5550iii expires October 1, 2024; and

WHEREAS, Kyocera model TA-3554ci is a comparable model and the lease includes all maintenance and supplies except paper; and

WHEREAS, Kyocera Document Solutions, 225 Sand Road, PO Box 40008, Fairfield NJ 07004, has been awarded State Contract Number M2075/24-Food-65011 of which expires July 31, 2024; and

WHEREAS, Docutrend Imaging Solutions, 7882 Browning Road, Pennsauken NJ 08109 is an authorized dealer for Kyocera Document Solutions; and

WHEREAS, in accordance with the authority set forth in N.J.S.A. 40A:11-12 of the Local Public Contracts Law, public bidding is not required when the purchase is under state contract; and

WHEREAS, the Authority's purchase order shall be issued prior to the contract expiration date of July 31, 2024; and

WHEREAS, the lease shall be sixty (60) months from the date of delivery and acceptance of the copier; and

WHEREAS, the lease amount shall not exceed \$2,000.00 per year (\$107.68 per month for the lease and \$0.0058 per b/w copy, \$0.047 per color copy) not to exceed \$10,000.00 for the term of the lease.

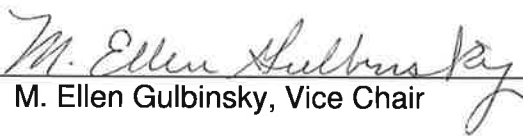
NOW, THEREFORE, BE IT RESOLVED BY THE BORDENTOWN SEWERAGE AUTHORITY, IN THE COUNTY OF BURLINGTON, NEW JERSEY, THAT:

1. The Executive Director and Administrative Manager are hereby authorized to execute a contract/purchase order(s) in the total amount not to exceed \$10,000.00 for a five-year lease as indicated herein and any other necessary documents, with Kyocera Document Solutions, 225 Sand Road, PO Box 40008, Fairfield NJ 07004 as described herein.

2. This contract is authorized pursuant to the authority set forth in N.J.S.A. 40A:11-12 of the Local Public Contracts Law, and State Contract No. M2075/24-Food-65011.

Adopted this 17th day of June, 2024

THE BORDENTOWN SEWERAGE AUTHORITY

By: 
M. Ellen Gulbinsky, Vice Chair

Attest:


Aneka Miller, Secretary

Bordentown Sewerage Authority
609-291-9105, ap@bordentownsa.org

Copier Quote Request

New Jersey State Contract pricing, M2075 Copiers and Managed Print Services - Statewide
24-Food-65011, Kyocera
24-Food-52427, Canon

Pricing for a copier with the following:

Pages per minute: 35
Print to: Letter (8.5"x11"), Legal (8.5"x14"), Tabloid (11"x17")
Toner: black & white, color
Fax board: none
Network Accessibility
Five-year (60month) lease
Pay-as-you-go for pages printed

Current Machine: Canon C5550iii, 50ppm – 48month lease expires October 2024

Pages Printed

Month/Year	Color Pages	BW Pages
March/2023	438	2201
April/2023	187	5718
May/2023	134	1204
June/2023	262	2394
July/2023	82	491
August/2023	228	2807
September/2023	180	1494
October/2023	358	1018
November/2023	100	315
December/2023	58	603
January/2024	133	620
Total	2,160	18,865

**THE BORDENTOWN SEWERAGE AUTHORITY
QUOTATION RECORD FORM**

PROJECT: Copier Replacement – 5 year lease (60 Months)

NEW JERSEY STATE CONTRACT M2075/24-Food-65011

ITEM OR SERVICE: Copier Replacement – Current copier model Canon C5550iii

Quote request 35 pages per minute, network accessibility, print sizes in letter, legal and tabloid, print in black and white and color, pay-as-you-go copier usage. Pricing based on average usage of 200 color pages per month and 2,000 black and white pages per month.

If not awarded to lowest price, explanation: _____

New Jersey Office Systems quote did not reflect NJ State Contract number on quote.

1. Vendor: Docutrend Imaging Solutions – Canon IR – C3935i digital color system

Price: \$134.91/mo; \$1618.92/year (with average usage)

Special Terms: Lease per month \$106.91/ color avg per month \$11.00 / B&W avg per month \$17.00 – Color, \$0.055 – B&W \$0.0085

Solicited By: X Email Fax Phone In Person Internet

2. Vendor: Docutrend Imaging Solutions – Kyocera TA – 3554ci Color System

Price: \$128.68/mo; \$1544.16/year (with average usage)

Special Terms: Lease per month \$107.68 / color avg per month \$9.40 / B&W avg per month \$11.60 – Color \$0.047 – B&W \$0.0058

Solicited By: X Email Fax Phone In Person Internet

3. Vendor: New Jersey Office Systems, LLC – Kyocera TASKalfa 3554ci

Price: \$121.30/mo; \$1455.60/year (with average usage)

Special Terms: Lease per month \$98.30 / color avg per month \$7.00 / B&W avg per month \$16.00 – Color \$0.035 – B&W \$0.008

Solicited By: X Email Fax Phone In Person Internet

4. Vendor: KDI Office Technology - Canon DX C3930i (Option 1)

Price: \$139.70/mo; \$1676.40/year (with average usage)

Special Terms: Lease per month \$112.30 / color avg per month \$10.40 / B&W avg per month \$17.00 – Color \$0.052 – B&W \$0.0085

Solicited By: X Email Fax Phone In Person Internet

5. Vendor: KDI Office Technology - Canon DX C3930i (Option 2)

Price: \$153.96/mo; \$1847.52/year (with average usage)

Special Terms: Lease per month \$134.96 / color avg per month \$8.00 / B&W avg per month \$11.00 – Color \$0.04 – B&W \$0.0055

Solicited By: Email Fax Phone In Person Internet

AWARDED TO: Docutrend Imaging Solutions PRICE: Base price \$107.68

TERMS: 60 Month Lease SPECIAL COMMENTS: Kyocera copier TA-3554ci

PURCHASE ORDER # _____

SOLICITATION PERFORMED BY: Elizabeth Kwelty

Elizabeth Kwelty DATE: 06/13/2024
(SIGNATURE)

95-20

**Consider what budget line item to use

Financial Considerations

NJ State Contract #M2075 / 24-Food-52427

1-New Canon IR-C3935i Digital Color System

35 Color or B&W copies / prints per minute

200 sheet dual scan single pass document feeder

2-500 sheet paper trays

100 sheet bypass tray

Duplex assembly for 2-sided copies or prints

Reduction / Enlargement

Paper sizes up to 12 X 18" in tray #2 and the bypass

Color print and color scan system

PCL and Postscript print drivers

Print and scan to mobile

550 sheet internal stapling finisher

Staple Free Stapling and Stapling on demand

Cabinet / Stand

Account codes to track usage

Surge Protector

Delivery, set-up, training and install

State Contract 60-month State Contract: \$106.91

Service and Supplies

Service billed pay-as-you-go

at .0085 B&W and .055 Color

All terms and conditions of the N.J. State Contract apply

Financial Considerations

NJ State Contract #M2075 / 24-Food-65011

1-New Kyocera TA-3554ci Digital Color System

35 Color or B&W copies / prints per minute

320 sheet dual scan document feeder

2-500 sheet paper trays

100 sheet bypass tray

Duplex assembly for 2-sided copies or prints

Reduction / Enlargement

Paper sizes up to 12 X 18" in tray #2 and the bypass

Color print and color scan system

PCL and Postscript print drivers

Print and scan to mobile

500 sheet internal stapling finisher

Cabinet / Stand

Account codes to track usage

Surge Protector

Delivery, set-up, training and install

State Contract 60-month State Contract: \$107.68

Service and Supplies

Service billed pay-as-you-go

at .0058 B&W and .047 Color

All terms and conditions of the N.J. State Contract apply

Confidential

Our Recommendation: 35 Page Per Minute Color and Black & White

Kyocera Hardware/Software

Key Features

- Allows for **Printing In-House** Color and Black & White: Calendars, Newsletters, etc.
 - Paper Trays Handle Up-To **11" x 17" (Ledger)**
 - No Longer Pay High Prices for Out-Sourced Print Jobs
- **Print/Copy/Scan:**
 - Google Cloud Print, Apple AirPrint, Mopria, & Mobile Print
- **Print Speeds:**
 - Up-To 35ppm
- **Copy Speeds:**
 - Up-To 160ppm
- Up-To 1200 x 1200 dpi Resolution
- **Guaranteed On-Site Response Time within 4 hours (currently averaging 1.5 hours on-site)**
- **Includes Delivery, Installation, On-Going Set-Up (Networking/Drivers – Unlimited) and Training.**

1x Kyocera TASKalfa 3554ci (35ppm Color & B/W Print, Copy, & Scan)

- (1) 140 Sheet RADP
- (2) 500 Sheet Paper Feeders (Holds Up to **Ledger** Size)
- (1) Dual 500 Sheet Paper Feeder (Holds Up to **Ledger** Size)

Lease Option:

60 Month: \$ 98.30/mo. + Tax (If applicable)



Shown with a Dual 500 Paper Trays and Internal Finisher

Maintenance - Pay as You Go Includes:

Black & White Copies Billed Quarterly @ \$.008 Per Page

Color Copies with Kyocera Tiered Color Solution Billed Quarterly:**

Tier 1 @ \$.035, Tier 2 @ \$.055, & Tier 3 @ \$.075 (See Page 4)

Maintenance agreement (which includes all toners, drums, maintenance kits, fusers, parts, labor, and materials – everything except paper and staples).



FINANCIAL ALTERNATIVES



Option 1

Canon DX C3930i

60 Month Lease.....\$112.30/per month

Service and supplies to be billed at .0085 for black and white and .052 for color.

Option 2

Canon DX C3930i

60 Month Lease.....\$134.96/per month

Service and supplies to be billed at .0055 for black and white and .04 for color.