

RESOLUTION NO. 2021-66

**RESOLUTION OF THE BORDENTOWN SEWERAGE
AUTHORITY, IN THE COUNTY OF BURLINGTON, NEW
JERSEY AWARDING SIXTY MONTH COPIER LEASE FOR
(1) CANON IR-ADVANCE MODEL DX C3830i**

WHEREAS, the Authority's lease for Kyocera model TASKalfa 3252 expires
October 10, 2021; and

WHEREAS, Canon model IR-Advance DX C3830i is a comparable model and the
lease includes all maintenance and supplies except paper; and

WHEREAS, Canon USA, 1 Canon Park, Melville, NY 11783, has been awarded
State Contract Number A40462 under G-2075-Copiers & Multi-Function Devices,
Maintenance, Supplies & Print Services; and

WHEREAS, KDI Office Technology, 1120 Route 73, Suite 402, Mt. Laurel NJ 08054
is an authorized dealer for Canon USA; and

WHEREAS, in accordance with the authority set forth in N.J.S.A. 40A:11-12 of the
Local Public Contracts Law, public bidding is not required when the purchase is under
state contract; and

WHEREAS, the lease shall be sixty (60) months in the amount not to exceed
\$2,200.00 per year (\$111.28 per month for the lease and \$0.055 per b/w copy, \$0.05 per
color copy) not to exceed \$11,000.00 for the term of the lease.

**NOW, THEREFORE, BE IT RESOLVED BY THE BORDENTOWN SEWERAGE
AUTHORITY, IN THE COUNTY OF BURLINGTON, NEW JERSEY, THAT:**

1. The Executive Director and Administrative Manager are hereby authorized
to execute a contract/purchase order(s) in the total amount not to exceed \$11,000.00 for a

five-year lease as indicated herein and any other necessary documents, with Canon USA,
1 Canon Park, Melville, NY 11783 as described herein.

2. This contract is authorized pursuant to the authority set forth in N.J.S.A.
40A:11-12 of the Local Public Contracts Law, and State Contract No. A40462/G-2075.

Adopted this 16th day of August, 2021

THE BORDENTOWN SEWERAGE AUTHORITY

By: M. Ellen Gulbinsky
M. Ellen Gulbinsky, Chairwoman

Attest:

Aneka Miller
Aneka Miller, Assistant Secretary

THE BORDENTOWN SEWERAGE AUTHORITY QUOTATION RECORD FORM

PROJECT: Copier Replacement – 5 year lease (60 months)

ITEM OR SERVICE: Copier Replacement – Equivalent to Kyocera Model TASKalfa 3252 kx

Must include Fax Board, stapler print sizes letter, legal, and ledger

AVERAGE COPY USAGE 4,000/mo B&W; 1,000/mo Color

1. Vendor: KDI Office Technology CANON DX C3830i with Fax

Price: \$183.28/mo; \$2,199.36/year (with average usage)

Special Terms: Lease per month \$111.28 / Color avg per month \$50.00 / B&W avg per mo

\$22.00 --- Color \$0.05 --- B&W \$0.0055

Solicited By: X Email Fax Phone In Person Internet

2. Vendor: Saxon Office Technology KYOCERA TASKalfa 3253ci with fax

Price: \$200.50/mo; \$2,406.00/year (with average usage)

Special Terms Lease per month \$118.50 / Color avg per month \$50.00 / B&W avg per mo ---

\$32.00 --- Color \$0.05 --- B&W \$0.008

Solicited By: X Email Fax Phone In Person Internet

3. Vendor: New Jersey Office Systems

Price: NO QUOTE PROVIDED

Was contacted by Deborah Kelly on 6/8/2021 she and I scheduled a virtual call to discuss

On June 29, 2021 met with Mark Emmerson on Zoom-requested quote by early August 2021

Special Terms: _____

Solicited By: x Email Fax Phone In Person x Internet

AWARDED TO: KDI OFFICE TECHNOLOGY PRICE: BASE PRICE \$111.28/
TERMS: 60 month lease SPECIAL COMMENTS: month

TERMS: 60 month lease SPECIAL COMMENTS:

PURCHASE ORDER # _____

SOLICITATION PERFORMED BY: Elizabeth J Kwelty

DATE: 8/13/2021

(SIGNATURE)



Proudly Presented By:

Susan Rosen
609-870-5200

August 11, 2021

Dear Liz,

Thank you for the opportunity to present this proposal for a new Multi-faceted Document Imaging Solution. In this document, please find a review of the critical requirements we have discussed and the details of our proposed solution.

At KDI, we are committed to identifying ways to help improve your office efficiency. We are very proud of our highly trained and experienced team who takes complex problems and simplifies them. Simply put, we get it. Our goal is to match the most appropriate technology for your needs and making sure it runs smoothly, 24-7

Thank you again for your time and consideration. It is our hope that this proposal demonstrates our level of commitment to you in providing excellent customer service, support, and industry-leading systems.

Sincerely,

Susan Rosen

Senior Account Manager



BRINGING BUSINESS & TECHNOLOGY TOGETHER



Canon DX C3830i Full Color

System Highlights

1-Touch Smart Buttons
30 Pages Per Minute Output B&W
Print and Scan Preview from the device
Mobile Printing
Scan up to 160 images per minute
1200 x 1200 dpi
150 Single Pass Document Feeder
Store Forms & Favorites directly on the MFP
Copy, Print, Scan
Optional Fax
Scan to Network
Authentication
USB and SD Card Print and Scan
4 x 550 Sheet Paper Cassettes
Internal Stapling Finisher
100 Sheet Stack Bypass





FINANCIAL ALTERNATIVES



Canon DX C3830i 60 Month Lease



With Fax.....\$111.28/per month
Without Fax.....\$101.98/per month

Service and supplies to be billed at .0055 for black and white and .05 for color.



SUMMARY

We offer cutting edge technology, innovative solutions, and software and managed services to organizations of all sizes.

KDI is including the following in all Pricing Options:

- All Pricing includes delivery, installation/connectivity, and on-going professional training.
- Includes staples
- G-2075 State Contract





Building Partnerships & Long Term Relationships
with Great People, Products, Services, and Value.

THANK YOU FOR THIS OPPORTUNITY.



BRINGING BUSINESS & TECHNOLOGY TOGETHER KDI-INC.COM



Monday, August 9, 2021

Elizabeth Kwelty

Bordentown Sewage Authority
954 Farnsworth Ave.
Bordentown. NJ 08505

Existing lease return:

Saxon will provide a lease return for your existing copier.

Kyocera Govt. Pricing:

60 Month lease \$111.00 Base Copier with staple

60 Month lease \$118.50 Base Copier with staple and optional fax.

Model Kyocera TA-3253ci

Color Copier Option with Staple

Includes: 32-ppm Black, 32-ppm Color copier,
270- Sheet Dual Scan Auto Document Feeder, 150-Sheet Bypass,
Four Adjustable 500-Sheet Adjustable Paper Trays, **Staple Unit,**
Apple Air Print, 4 GB Ram, 320 GB Hard Drive ,
Color Network Network Printing and Scanning,
Free delivery, installation and unlimited training.

Service Contract:

Includes KFS Remote Diagnostic Service Support

B/W copies @ .008 per copy .Color copies @ .05 per copy.

Based on usage, Billed either monthly or quarterly.

Includes all parts, labor and supplies everything except paper and Staples

Saxon Office Technology Thanks you for the opportunity to provide our products and services to your organization.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike Graff", is written over a horizontal line.

Senior Account Manager