

**RESOLUTION NO. 2021-23**

**RESOLUTION OF THE BORDENTOWN SEWERAGE  
AUTHORITY, IN THE COUNTY OF BURLINGTON, NEW  
JERSEY AWARDING SIXTY MONTH COPIER LEASE FOR  
(1) CANON IR-ADVANCED MODEL C357IF**

**WHEREAS**, the Authority's operations supervisors office is in need of a high capacity printer; and

**WHEREAS**, Canon model C357if lease includes all maintenance and supplies except paper; and

**WHEREAS**, Canon USA, 1 Canon Park, Melville, NY 11783, has been awarded State Contract Number A40462 under G-2075-Copiers & Multi-Function Devices, Maintenance, Supplies & Print Services; and

**WHEREAS**, Docutrend, Inc., 29J Commerce Way, Totowa NJ 07512 is an authorized dealer for Canon USA; and

**WHEREAS**, in accordance with the authority set forth in N.J.S.A. 40A:11-12 of the Local Public Contracts Law, public bidding is not required when the purchase is under state contract; and

**WHEREAS**, the lease shall be sixty (60) months in the amount not to exceed \$2,400.00 per year (\$53.16 per month for the lease and \$0.01190 per b/w copy, \$0.08230 per color copy) not to exceed \$12,000.00 for the term of the lease.

**NOW, THEREFORE, BE IT RESOLVED BY THE BORDENTOWN SEWERAGE  
AUTHORITY, IN THE COUNTY OF BURLINGTON, NEW JERSEY, THAT:**

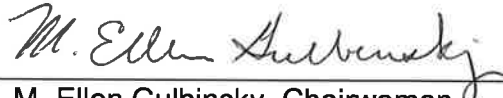
1. The Executive Director and Administrative Manager are hereby authorized to execute a contract/purchase order(s) in the total amount not to exceed \$12,000.00 for a

five-year lease as indicated herein and any other necessary documents, with Canon USA,  
1 Canon Park, Melville, NY 11783 as described herein.

2. This contract is authorized pursuant to the authority set forth in N.J.S.A.  
40A:11-12 of the Local Public Contracts Law, and State Contract No. A40462/G-2075.

Adopted this 15<sup>th</sup> day of March, 2021

THE BORDENTOWN SEWERAGE AUTHORITY

By:   
M. Ellen Gulbinsky, Chairwoman

Attest:

  
Joseph R. Malone, III, Secretary

# THE BORDENTOWN SEWERAGE AUTHORITY QUOTATION RECORD FORM

**PROJECT:** 60 month copier lease-NJ state contract for Operations Supervisor Office

**ITEM OR SERVICE:** Canon IR Advanced C357if

Copier meter reading usage 2020 6,838 BW and 1900 Color;

Estimate annual usage going forward as 1,200 BW pages/mo 500 color pages/mo

If not awarded to lowest price, explanation: \_\_\_\_\_

The KDI cost per page is less, but a minimum of average pages is to be paid whether used or not. Docutrend will bill per page. The Authority will save money with Docutrend's pricing over the term of the lease.

1. Vendor: Docutrend Imaging Solutions Price: \$108.59

Special Terms: \$45.16/month machine rental plus \$8.00/mo maint agreement

Price per page 0.01190BW;0.08230Color

Solicited By:  Email  Fax  Phone  In Person  Internet

2. Vendor: Keystone Digital Imaging Price: \$111.98

Special Terms: \$70.61 per month including maint agreement/0.0096BW; .0597Color

.0096 x 1200 BW \$11.52; .0597 x 500 Color \$29.85

Solicited By:  x Email  Fax  Phone  In Person  Internet

3. Vendor: \_\_\_\_\_ Price: \_\_\_\_\_

Special Terms: \_\_\_\_\_

Solicited By:  Email  Fax  Phone  In Person  Internet

4. Vendor: \_\_\_\_\_ Price: \_\_\_\_\_

Special Terms: \_\_\_\_\_


Solicited By:  Email  Fax  Phone  In Person  Internet

AWARDED TO: Docutrend PRICE: Est \$108.59/mo

TERMS: 60 month lease SPECIAL COMMENTS: State Contract

PURCHASE ORDER # \_\_\_\_\_

SOLICITATION PERFORMED BY: Elizabeth Kwelty



Digitally signed by Elizabeth Kwelty  
Date: 2021.03.11 14:38:52 -05'00'

DATE: 03/08/2021

(SIGNATURE)

## Elizabeth Kwelty

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**From:** Susan Rosen <srosen@kdi-inc.com>  
**Sent:** Tuesday, January 12, 2021 4:17 PM  
**To:** Elizabeth Kwelty  
**Subject:** RE: [External]- RE: KDI copier configuration

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

Hi Liz,

The cost for the Canon C357 with 2 drawers and cabinet for 60 months including 1000 BW and 1500 will be \$169.76 per month. If you go over 1000 BW images it costs .0096 and .0597 if you go over the 1500 color images. Pricing includes delivery installation and on-going training.

Canon C357if.....\$70.61  
1000 BW.....\$9.60  
1500 Color.....\$89.55

This is less than your current cost of \$179.96 and color is less as well. Let me know what you think.

Thanks,



**SOUTHERN NJ OFFICE**  
1120 Route 73, Suite 402  
Mt. Laurel, NJ 08054

**Contact Customer Care**  
[customercare@kdi-inc.com](mailto:customercare@kdi-inc.com)

**SUSAN ROSEN**  
Senior Account Manager

[srosen@kdi-inc.com](mailto:srosen@kdi-inc.com)

cell 609.870.5200  
toll free 800.537.4613 ext 422  
fax 610.604.0304



**From:** Elizabeth Kwelty <ekwelty@bordentownsa.org>  
**Sent:** Monday, January 11, 2021 5:21 PM  
**To:** Susan Rosen <srosen@kdi-inc.com>  
**Subject:** RE: [External]- RE: KDI copier configuration

Hi Susan,

The BSA supervisors would prefer the two drawer & cabinet configuration.

Thank you!

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## **NJ State Contract #A40462/G-2075**

### **1-New Canon IR-advanced c357if Digital Color System**

**60 month State Contract: \$45.16 mo.**

*36 B&W or Color copies / prints per minute  
100 sheet dual scan document feeder  
2-550 sheet paper trays  
100 sheet bypass tray  
Duplex assembly for 2-sided copies or prints  
Reduction / Enlargement  
Paper sizes up to 8.5X14"  
Color print and color scan system  
Scan to server, desktop or e-mail  
Scan to Tiff, JPEG, PDF, XPS  
Scan to Encrypted, Compact and Searchable formats  
Scan to Open Office (Word and PowerPoint)  
PCL and Postscript print drivers  
Fax / Network fax system  
Print and scan to mobile  
Account codes available to track usage  
Delivery, set-up, training and install, Pick-up and ship back at the end of the contract*

### **Service and Supplies**

#### **DocuCARE Platinum Maintenance Agreement**

\$8.00 per month.

Pages charges @ .01190 B&W and .08230 Color

All terms and conditions of the N.J. State Contract apply