

RESOLUTION 2019-22

RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT
WITH AN ESTIMATED COST BETWEEN \$6,000.00 AND \$40,000.00
WITHOUT PUBLIC ADVERTISING FOR BIDS

WHEREAS, the "Local Public Contracts Law" provides that except for contracts which require the performance of professional services, all contracts or agreements which do not require public advertising for bids and the estimated cost or price is between \$6,000.00 and \$40,000.00, two (2) or more competitive quotations as to cost or price, whenever practicable, shall be solicited by the contracting agent, and the contract or agreement shall be made with and awarded to the lowest responsible bidder; and

WHEREAS, The Bordentown Sewerage Authority has solicited from the following bidders the respective quotations as to price:

<u>BIDDER</u>	<u>PRICE</u>
Hydra-Numatic Sales Co.	\$1,296.68 (price per system)
Sensaphone	\$1,695.00 (price per system)


for the following goods or services:

Five Cellular Sensaphone Sentinel Monitoring Systems for Verizon Wireless to be installed at the Authority's Mile Hollow, Rising Sun, Laurel Run, Bossert, and Armcon Pump Stations, two days of installation technician time, and additional parts as necessary.

WHEREAS, a Certificate of Availability of Funds has been provided by the designated certifying finance officer and is attached hereto.

NOW, THEREFORE, BE IT RESOLVED, this 18th day of February, 2019, that contracts, be and the same are hereby awarded to:

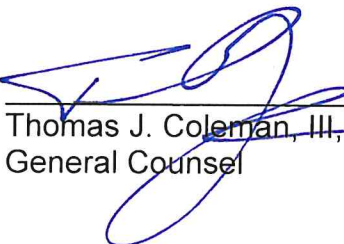
Hydra-Numatic Sales Co., in an amount not to exceed \$9,500.00 for the goods or services described above.

Attest: 
Secretary, **JOSEPH R. MALONE, III**

THE BORDENTOWN SEWERAGE AUTHORITY

By: 
Chair, **M. ELLEN GULBINSKY**

I have reviewed this Resolution and the Certificate of Availability of Funds and am satisfied that an appropriate Certificate of Availability has been provided.


Thomas J. Coleman, III, Esquire
General Counsel

CERTIFICATE OF AVAILABILITY OF FUNDS

I, Richard D. Eustace, Executive Director and Certifying Finance Officer of The Bordentown Sewerage Authority, do hereby certify, pursuant to the rules of the Department of Community Affairs, Division of Local Government Services (N.J.A.C. 5:34-5.1 et seq.), that there are available adequate funds for the following proposed contract:

CONTRACT: Five Cellular Sensaphone Sentinel Monitoring Systems for Verizon Wireless, installation, and parts, to be installed at the Authority's Mile Hollow, Rising Sun, Laurel Run, Bossert, and Armcon Pumping Stations.

CONTRACTOR: Hydra-Numatic Sales Co.

CONTRACT AMOUNT: \$9,500.00 (not to exceed)

BUDGETARY LINE ITEMS: 02-004-7642
01-003-655A

I certify that the same funds have not been certified as available for more than one pending contract.

02/18/2019

Date



Richard D. Eustace
Certifying Finance Officer

Hydra-Numatic Sales Co.

Sensaphone Systems	\$7,176.40	5 pump stations
Hydra-Numatic Tech	\$1,895.20	\$947.60/day, est 2 days for all five stations
Relay \$25.20 each	\$151.20	2 per station for 3 stations
	\$9,222.80	

Contract not to exceed \$9,500.00 in case the other two stations need relays

Cellular Service per Dialer is \$299.40 per Year

Verizon Bills Paid - Prior 12 months	
January 2019	\$1,681.90
December 2018	\$1,681.90
November 2018	\$1,681.90
October 2018	\$1,682.06
September 2018	\$1,840.00
August 2018	\$1,384.60
July 2018	\$1,384.66
June 2018	\$1,384.47
May 2018	\$1,384.77
April 2018	\$1,384.38
March 2018	\$1,384.64
February 2018	\$1,384.64
	\$18,259.92

2019 Monthly WIRED Verizon Rates per Pump Station:

\$85.78	\$42.89 each/ Analog Circuit Location
\$13.95	Inside Wire Maintenance
\$99.73	total excluding taxes and fees

\$1,196.76	Annual wired cost per P.S.
\$299.40	Annual wireless cost per P.S.

Estimated Savings per year per pump station	\$897.36
Estimated Annual savings to the Authority**	\$13,460.40

**Once redundancy is no longer required, and all pump stations have been upgraded to wireless alarm systems, the Authority anticipates to save \$13,460.40 annually

**THE BORDENTOWN SEWERAGE AUTHORITY
QUOTATION RECORD FORM**

PROJECT: Pump Station Alarm Monitoring Systems for Mile Hollow, Rising Sun, Laurel Run, Bossert and Armcon

ITEM OR SERVICE: Sensaphone Sentinal SCD-1200-4GVZCD

If not awarded to lowest price, explanation: _____

1. Vendor: Hydra-Numatic Sales Co. Price: \$1,296.68 per system
Special Terms: Five systems with antenna cables \$7,176.40, Two days installation services \$1,895.20, Additional parts anticipated \$151.20

Solicited By: Email Fax Phone In Person Internet

2. Vendor: Sensaphone Price: \$1,695.00 PER SYSTEM
Special Terms: Five systems without antenna cables \$8,511.00.

Solicited By: Email Fax Phone In Person Internet

3. Vendor: _____ Price: _____
Special Terms: _____

Solicited By: Email Fax Phone In Person Internet

4. Vendor: _____ Price: _____
Special Terms: _____

Solicited By: Email Fax Phone In Person Internet

AWARDED TO: Hydra-Numatic Sales PRICE: \$9,500.00, not to be exceeded

TERMS: _____ SPECIAL COMMENTS: _____

PURCHASE ORDER # _____

SOLICITATION PERFORMED BY: Thomas Redwood



DATE: 2/14/2019

(SIGNATURE)

Quotation



HYDRA-NUMATIC SALES CO.

TEL: 973-492-0181
FAX: 973-492-1909

22 PARK PLACE • P.O. BOX 760 • BUTLER, NJ 07405

www.hnscompany.com

Email: Sales@hnscompany.com

Quoted to:

Ship to:

Quote Number

Bordentown Sewerage Authority
954 FARNSWORTH AVE.
PO BOX 396
BORDENTOWN, NJ 08505

Bordentown Sewerage Authority
954 FARNSWORTH AVE.
BORDENTOWN, NJ 08505

Q2118

Quote Date

Feb 14, 2019

TEL: 1-609-291-9105

Please contact us if you have any questions.

Page:

FAX: 1-609-291-9079

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Customer ID	Pricing Valid Until	Sales Rep	Sales Rep Email
BORDENTOWN	3/16/19	Dan Capp x107	dan@diycontrols.com

Pricing does not include shipping and handling* or taxes if they apply. Please contact our office to place an order.

Quantity	Item	Description	Unit Price	Extension
5.00	SCD-1200-4GVZCD	Cellular Sensaphone Sentinel Monitoring System for Verizon Wireless, 4G w/ Clear Door SCD-1200-4GVZCD	1,296.68	6,483.40
3.00	541869	High Gain Antenna	100.00	300.00
1.00	ZZUCABLE10-N(M)-N(M)	Cellular Antenna Cable N(M) to N(M) - 10 FOOT	80.00	80.00
1.00	ZZUCABLE15-N(M)-N(M)	Cellular Antenna Cable N(M) to N(M) - 15 FOOT	85.00	85.00
1.00	ZZUCABLE40-N(M)-N(M)	Cellular Antenna Cable N(M) to N(M) - 40 FOOT	120.00	120.00
3.00	N(M) TO SMA(M) PIGTA	N(M) to SMA(M) Pigtail 12"	24.00	72.00
3.00	ZHU/RFN-1023	N(F) N(F) BULKHEAD	12.00	36.00
<p>*****</p> <p>-Standard UPS Ground shipping is included.</p> <p>-Surge protection bulkheads are available for the three units that need the high gain antennas mounted up higher. The cost for those adapters would be \$80 each.</p> <p>-The Laurel Run, Mile Hollow, and Bossert stations are the stations getting the high gain antennas.</p> <p>-Bossert will get the 10 ft cable, Mile Hollow the 15 ft cable and Laurel Run will get the 40ft cable.</p>				

ALL shipments are FOB Factory. Taxes will be added when applicable. Shipping is additional unless exclusively noted. HNS Terms and Conditions govern all orders. All parts orders receive a handling of 5%; minimum charge \$15.00. A convenience fee may be added for payments by credit card.

Subtotal	Continued
Sales Tax	Continued
Total	Continued

Return Policy: Merchandise determined by Hydra-Numatic to be in good resalable condition can be for credit or refund if a valid RMA number is obtained from us. Returns that are not related to warranty will be subject to a minimum 15% restocking charge, unless a product exchange of equal or greater made. Exchanges do not qualify for free shipping offers.

Visit our new and improved online store at DIYControls.com!

Quotation



HYDRA-NUMATIC SALES CO.

TEL: 973-492-0181
FAX: 973-492-1909

22 PARK PLACE • P.O. BOX 760 • BUTLER, NJ 07405

www.hnscompany.com

Email: Sales@hnscompany.com

Quoted to:

Ship to:

Bordentown Sewerage Authority
954 FARNSWORTH AVE.
PO BOX 396
BORDENTOWN, NJ 08505

Bordentown Sewerage Authority
954 FARNSWORTH AVE.
BORDENTOWN, NJ 08505

Quote Number

Q2118

Quote Date

Feb 14, 2019

TEL: 1-609-291-9105

FAX: 1-609-291-9079

Please contact us if you have any questions.

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Customer ID	Pricing Valid Until	Sales Rep	Sales Rep Email
BORDENTOWN	3/16/19	Dan Capp x107	dan@diycontrols.com

Pricing does not include shipping and handling* or taxes if they apply. Please contact our office to place an order.

Quantity	Item	Description	Unit Price	Extension
		-Cellular service is \$299.40 per year per dialer. -This quote is for parts only and includes shipping to you. No installation is included. If you are going to need assistance with installation please let us know and we can add that to the quote. -We are giving you the best multiplier available for the dialers here so whether you buy 5 now and then get additional ones as single units or a bigger shipment later the price will be the same.		

ALL shipments are FOB Factory. Taxes will be added when applicable. Shipping is additional unless noted. HNS Terms and Conditions govern all orders. All parts orders receive a handling of 5%; minimum charge \$15.00. A convenience fee may be added for payments by credit card.

Subtotal	7,176.40
Sales Tax	
Total	7,176.40

Return Policy: Merchandise determined by Hydra-Numatic to be in good resalable condition can be for credit or refund if a valid RMA number is obtained from us. Returns that are not related to warrar will be subject to a minimum 15% restocking charge, unless a product exchange of equal or greater made. Exchanges do not qualify for free shipping offers.

Visit our new and improved online store at DIYControls.com!

Quotation



HYDRA-NUMATIC SALES CO.

TEL: 973-492-0181
FAX: 973-492-1909

22 PARK PLACE • P.O. BOX 760 • BUTLER, NJ 07405

www.hnscompany.com

Email: Sales@hnscompany.com

Quoted to:

Bordentown Sewerage Authority
954 FARNSWORTH AVE.
PO BOX 396
BORDENTOWN, NJ 08505

Ship to:

Bordentown Sewerage Authority
954 FARNSWORTH AVE.
BORDENTOWN, NJ 08505

Quote Number

Q2119-BORDENTOWN

Quote Date

Feb 14, 2019

TEL: 1-609-291-9105

FAX: 1-609-291-9079

Please contact us if you have any questions.

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Customer ID	Pricing Valid Until	Sales Rep	Sales Rep Email
BORDENTOWN	3/16/19	Dan Capp x107	dan@diycontrols.com

Pricing does not include shipping and handling* or taxes if they apply. Please contact our office to place an order.

Quantity	Item	Description	Unit Price	Extension
	IF ACCEPTABLE	<p>This is the cost per day for one technician to assist with installing the dialers on your stations, Laurel Run, Rising Sun, Arm, Mile Hollow, and Bossert. The Laurel Run, Mile Hollow, and Bossert stations will be needing the high gain antennas included on quote Q2118. Your cost per relay will be \$25.20, any other miscellaneous parts will be authorized before use and included on the invoice.</p> <p>Cost for one technician per day.</p> <p>IF ACCEPTABLE, PLEASE SIGN IN THE SPACE PROVIDED BELOW SO WE MAY PROCEED.</p> <p>-----</p> <p>Agreed to this _____th day of February 2019.</p> <p>Signature _____ Title _____</p>		947.60
	SIGNATURE LINE			

ALL shipments are FOB Factory. Taxes will be added when applicable. Shipping is additional unless noted. HNS Terms and Conditions govern all orders. All parts orders receive a handling of 5%; minimum charge \$15.00. A convenience fee may be added for payments by credit card.

Subtotal	947.60
Sales Tax	
Total	947.60

Return Policy: Merchandise determined by Hydra-Numatic to be in good resalable condition can be for credit or refund if a valid RMA number is obtained from us. Returns that are not related to warrar will be subject to a minimum 15% restocking charge, unless a product exchange of equal or greater made. Exchanges do not qualify for free shipping offers.

Visit our new and improved online store at DIYControls.com!

SENSAPHONE®

Quotation

For:
Phone:
Fax:
Email:

Quote # 11194
Date: 1/23/2019
Customer Ref:
Sales Rep:

Bill To: Bordentown Sewerage Authority
954 Farnsworth Avenue
Bordentown, NJ 08505
USA

Ship To: Bordentown Sewerage Authority
954 Farnsworth Avenue
Bordentown, NJ 08505
USA

CMID	410210
Account #	

Terms	Valid For	Ship Via	Warehouse	Federal Tax ID
Net 30 Day Account	30 Days	Best Way	Aston, PA	87-0361597
Quantity	Item No	Description	Unit Price	Total
5	SCD-1200-4GVZCD	Sentinel w/4G LTE Verizon Clear Door	\$1,695.00	\$8,475.00

Sensaphone accepts Mastercard, Visa, and American Express. Payment terms are Pre-Paid or credit card only. Net 30 Day terms may be requested with approved company credit. Net 30 terms are obtained by completing a Credit Application with your Purchase Order. Purchase Orders without credit information may be delayed in shipment. Quote includes an estimated shipping charge. Actual shipping charges are applied to the invoice at the time of shipping and may vary due to weight and type of carrier service. Carrier is UPS Ground unless otherwise requested. This quote is valid for the terms listed above in Valid For. When ordering from this quote, please reference Quote Number. Pennsylvania residents are subject to a PA Sales Tax of 6%.

Subtotal:	\$8,475.00
Shipping:	\$36.00
PA Sales Tax 6%:	\$0.00
Total:	\$8,511.00

Sensaphone Inc.
901 Tryens Road
Aston, PA 19014

www.sensaphone.com

Fax 610.558.0222